



CFS Business Overview

Lustre User Group

Spring '06

Jeffrey Denworth
Director of Sales, Cluster File Systems, Inc.



Overview

lusterTM

- 2005 Summary
 - Product Position
 - Growth Overview
 - User Profile, Vendor Profile
- Growth Strategy
 - Vertical Markets
 - Roadmap Symbiosis
- LUG Ambitions
 - Development, Communication
 - User Group Feedback

Cluster File Systems, Inc.

lusterTM

■ History:

- Founded in 2001
- Shipping production code since 2003

■ Financial Status:

- Privately held, self-funded, US-based corporation
- no external investment
- Profitable since the first day of business

■ Company Size:

- 40+ full-time engineers
- Additional staff in management, finance, sales, and administration.

■ Installed Base:

- ~200 commercially supported worldwide deployments
- Supporting the largest systems in 3 major continents [NA, Europe, Asia]
- 20% of the Top100 Supercomputers (according to the November '05 Top500 list)

Lustre Today



- Leader in Performance File Systems
 - Performance: Client & Server
 - Networks
 - Efficient
- Stable; Robust
- Broadly Supported
- Growing in Usage...

CFS 2005 Growth

- Transition Year
- User Growth - Order of Magnitude
 - 20% of Top 100
 - Growing acceptance in commercial users
- Partner Growth
 - Expanding Partner Base
 - Lustre emerging as industry standard:

Bull

Cray

DataDirect Networks

Dell

Gridcore

HP

Hitachi

Linux Networx

Novell

Scali

Sun

Western Scientific

And growing....

HCL (india)

Liquid Computing

lustreTM

User Profile: Primarily High-End HPC

lustrTM



FORECAST
SYSTEMS
LABORATORY
BOULDER, COLORADO



FRAMESTORE CFC



Pacific Northwest
National Laboratory
Operated by Battelle for the
U.S. Department of Energy



Sandia
National
Laboratories

SONY

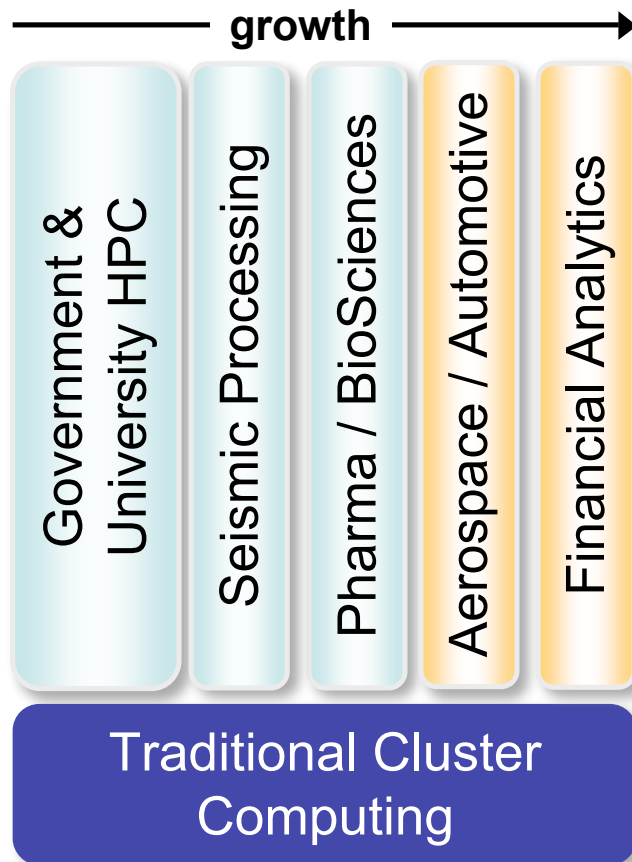


TOYOTA

CFS Cluster
File
Systems, Inc.TM

Target Verticals

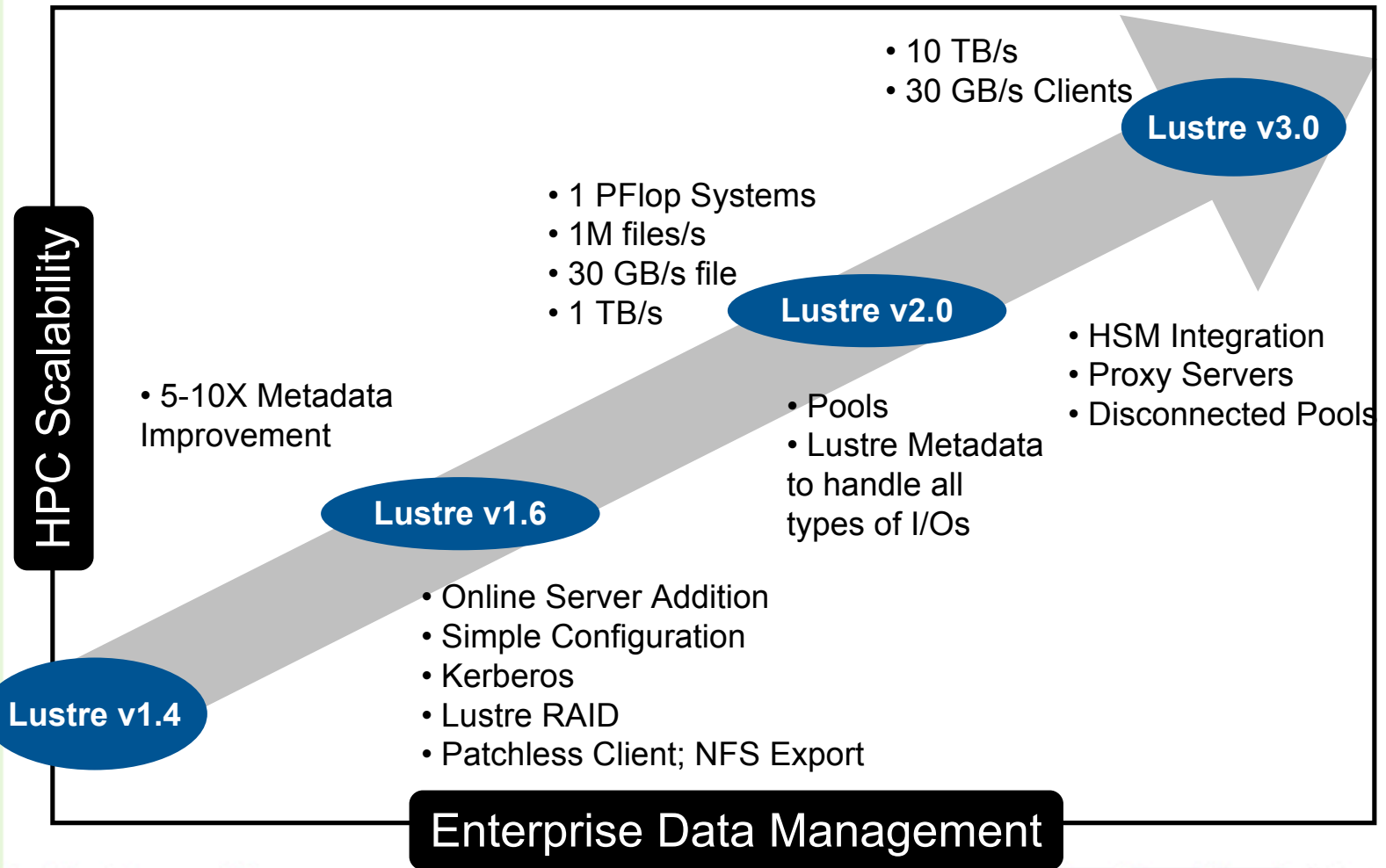
lustre™



High End requirements will drive development of more enterprise features...

Enterprise + High-End: Symbiosis

lustre™



The Lustre User Group

- Opportunity to enable an emerging standard
 - Contribution
 - Out-bound Communication
 - Feedback Mechanisms

TM
lustre

2006 & beyond

- Petascale Focus
- Universal HPC Usage
- Scalable storage for broad application
- Not a swiss army knife...yet.

lusterTM